









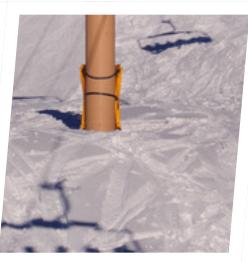




Trade and information platform for wholesale purchases











Project purposes

SKI B2B is a printing edition + electronic mailing of the online version + constantly working Internet portal + SPORT exhibition (All-Russia Exhibition Center).



SKI B2B is a uniform concept of advance of your goods on market of wholesale purchases and state tenders.

We are always ready to take part in realization of the communication tasks facing your company, by development of the unique special projects directed on your target audience.

Distribution



Target audience:

- Owners of ski resorts
- Managing directors of ski resorts
- Heads of operational services
- Chief engineers
- Heads of committees on sports, tourism and investment policy in regions
- Heads of winter sports federations

- Heads of investment companies and venture funds
- Heads of service centers and hire points
- Directors and chief engineers of ski, biathlon stadiums, jumping complexes
 Directors of jumping complexes
- Directors of junior schools of winter sports

Our edition will be received by:



- 520 mountain-skiing complexes of Russia and CIS
- 50 ski and biathlon stadiums
- 15 jumping complexes
- Heads of sports and tourism area in 83 subjects
- 300 producers of equipment and stock suppliers in Russia and other countries

Special distribution:

- Ministry of affairs of sports, youth and tourism of the Russian Federation
- Federal State Unitary Enterprise "Sportengineering"
- Olympic committee

- "Olympstroy"
 - Organizing committee Sochi-2014
 - Federation of the mountainskiing sports and snowboard
 - Test competitions (Krasnaya Polyana)

Magazines are sent addressed to the director or person who is responsible for purchases.

Advertizing in the magazine



New equipment:

- elevators
- snow guns
- snow-cats
- caterpillar all-terrain vehicles
- snow-removing equipment
- snowmobiles, equipment for laying of routes
- snow-tubing
- baby elevators
- equipment for service centers
- equipment for hire points, rolling stock
- equipment for a snowboard parks
- control access systems

- ice rugs
- anti-avalanche systems
- mountain-skiing exercise
- machines
- artificial coverings
- attractions
- summer loading



Services: · design automation catering training of instructors



Search of investments Vacancies

Our advertisers: suppliers and producers of goods and services, owners and heads of the objects, wishing to sell the old equipment.

Advertizing

Samples of advertizing module:



advertizing module 1/16 for goods of the small size

advertizing module 1/4 for averages and large goods

advertizing module 1/1 for very large goods

Advertizing

Placement of any advertizing module for a year will give you a 20% discount.

Advertizing modules:

| Advertizing module 1/16 for goods of the small size | | | | | | | | | |
|--|-------------------|-------------------|-----------------|--|--|--|--|--|--|
| to 1 page | from 1-2 pages | from 3-4 pages | from 5 pages | | | | | | |
| € 40 | €30 | € 25 | € 20 | | | | | | |

| | Advertizing module 1/4 for averages and large goods | | | | | | | | | | |
|--|--|-------------------|-------------------|-----------------|--|--|--|--|--|--|--|
| | to 1 page | from 1-2 pages | from 3-4 pages | from 5 pages | | | | | | | |
| | €140 | €115 | €90 | € 70 | | | | | | | |

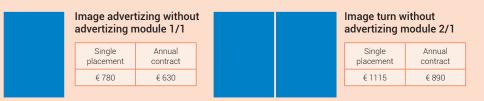
Advertizing module 1/1 for very large goods

| to 1 page | from 1-2 pages | from 3-4 pages | from 5 pages | | |
|-----------|-------------------|-------------------|-----------------|--|--|
| € 540 | € 450 | € 360 | € 270 | | |

Covers / complex offers:

| Вариант размешения | Single placement | Annual contract | | |
|-------------------------------|------------------|-----------------|--|--|
| 1st cover + 3 pages of goods | € 2670 | € 2140 | | |
| 4 th cover + 2 pages of goods | €1780 | €1430 | | |
| 2 nd cover + 2 pages of goods | €1450 | €1160 | | |
| 3 rd cover + 2 pages of goods | €1115 | € 890 | | |

Image advertizing:



Inner block / complex offers:

| 10 pages of goods + 3 layouts 1/1 (all inclusive package) | | 5 pages of goods + 1 layout 1/1 | | 4 pages of goods + 1 layout 1/1 | | 3 pages of goods + 1 layout 1/1 | | 2 pages of goods + 1 layout 1/1 | | | 1,5 pages of goods + 1 layout ½ | | |
|---|-------------------|------------------------------------|-----------------|------------------------------------|-----------------|------------------------------------|-----------------|------------------------------------|-----------------|--|------------------------------------|-----------------|--|
| Single placeme | t Annual contract | Single placement | Annual contract | | Single placement | Annual contract | |
| € 2890 | € 2315 | €1340 | €1070 | €1230 | € 980 | €1100 | €810 | € 780 | € 630 | | € 560 | € 450 | |

Placement of news and articles of the companies in the same size is possible.

Contacts



12/1 Furmanny lane, Moscow +7 (495) 640-87-30 (multichanneled) www.skib2b.ru info@skib2b.ru

SkiF/B

Our projects:



magazine SportB2B



magazine **SportsFacilities**

SportsFacilities



SkiB2B

and a lot of others projects...



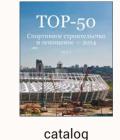
magazine **GR** Sport



catalog The mountain-skiing industry



catalog Fitness industry



TOP-50 Sports

construction

and equipment



magazine Sports collecting